#### **Peter Andreas Sattrup** Architect MAA PhD Senior Adviser – Sustainability

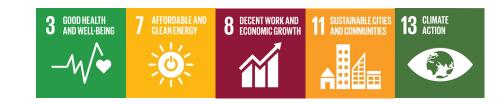
Danish insights on how buildings contribute to Well-being and business performance ARCHITECTURE CREATES VALUE

DANISH Association of Architectural firms

### **CASE: Rambøll Hq – Mikkelsen arkitekter**



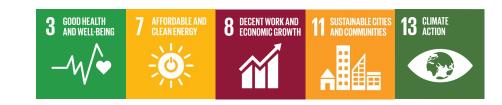




"There's focus on sustainability and reduced energy use - but also on the daily operation and how the building stimulates collaboration across departments and disciplines" - Lars Ostenfeld Riemann, Client

### FRAMEWORK











## Architectural design

"When the architect wants grass on the roof...

...who has the 'can-it-be-sold-hat'on?'

EDC Real estate 2015

# What is it worth?



#### Architecture creates value: 75+ Danish cases





25.10.16 #CASE DA NM ARKSHUSENE Danmarkshusene i Rødovre er en ny

generation almene boliger, der er billige, bæredvotige og attraktive.

FØDEVAREBYGNINGEN KU SCIENCE I den CO2-neutrale Fødevarebygning på KU Science opleves styrket kommunikation og arbejdsglæde.

1710 16 #CASE



WALK & TALK CIRCLES Danmarks første "Walk & Talk"landskab rykker møde- og læringsaktiviteter ud i naturen.

21.09.16 #CASE

HASLE HAV NEBAD

attraktion og identitet

I Hasle oplever borgerne, at deres nye

havnebad har givet byen en ny

21.09.16 #CASE **GREENLIGHTHOUSE** Green Lighthouse er blevet et udstillingsvindue for fremtidens



16.06.17 #CASE **GYLDENRISPARKEN** Helhedsrenovering øger trygheden, bæredygtige offentlige byggeri. mindsker kriminaliteten og styrker beboerfællesskabet i Gyldenrisparken



Rosnæs' natur er blevet tilgængelig

med nye muligheder for aktiviteter og

Interiore interior states and the

Sports- og feriecenteret Musholm

viser vejen frem for tilgængelig

oplevelser til vands og til lands.

23 03 17 #CASE

24.01.17 #CASE

arkitektur.

MUSHOLM FERIECENTER

**RØSNÆS RUNDT** 

22 02 17 #CASE SEB DOMICE ET SEB domicilets placering og markante

10.01.17 #CASE

industri.

**GREEN SOLUTION HOUSE** 

arkitektur styrker SEB Bank's brand, forretning og interne processer.

06 0217 #CASE FREM TIDENS BØRNEHJEM På børnehjemmet Villaen er arkitekturen med til at mindske konflikter og skabe større tryghed.

30.11.16 #CASE DA NSKE HANDICA PORGANISATIONERS HUS Eksperimentarium for grønne ideer Øget arbejdsglæde, engagement og stolthed. Styrket vidensdeling, bygger bro mellem dansk turisme og samarbejde og konflikthåndtering.





21.09.16 #CASE SO I HUS FT Solhuset i Hørsholm er en bornehaveinstitution, som sætter fokus på lys, klima og trivsel



21.09.16 #CASE



#### 18.09.16 #CASE DT U SKYLAB

Populært mødested giver mere innovation og entreprenørskab med 6000 besøgende om måneden.



A ALBO RG HAV NEBA D

18.09.16 #CASE PLUGNPLAY Samlingssted for badning, afslapning og socialt samvær skaber øget liv ved havnefronten i Aalborg. Ørestad Syd





21.09.16 #CASE

MILIT HALLEN LSDR NISSUM

turismen i lokalsamfunder

Ombygning styrker lokalt sammenhold,

borgernes stolthed og integrationen af

18.09.16 #CASE RYESGADE 30 A-C Bæredygtig byfortætning og energieffektivisering af ejendom på Ryesgade 30 i København



30.01.17 #CASE

VANDHALLA EGMONT HØJSKOLEN

glæden ved bevægelse.

Inkluderende svømmehal skaber lokal

stolthed, forbedrer sundheden og øger

LINDEVANGSPARKEN & SLØJEEN Rekreativt område anvendt til afvikling af kraftige regnhændelser, rekreative formål, undervisning og optræden

SANES Rekreativt byrum skaber øget markedsføringsværdi, mindskede oversvømmelsesomkostninger og øget boliginteresse.

17.09.16 #CASE

18.0916 #CASE



Nye rammer inspirerer til udadvendte events, styrker virksomhedens image og kommunikation med omverdenen. 17.09.16 #CASE







AKTIVITETS AREA LER VED ANGO RA EN

Høje Kolstrups lokale fællesskab og byens ry i Aabenraa Kommune.







Nyt enfamiliehus reducerer klimapåvirkning med 86%. Kodeordet ALL DOVOL NO.

BRICK HOUSE MiniCO2-huset 'Brick House' har en levetid på minimum 150 år og en

18.09.16 #CASE



17.09.16.±0.45F

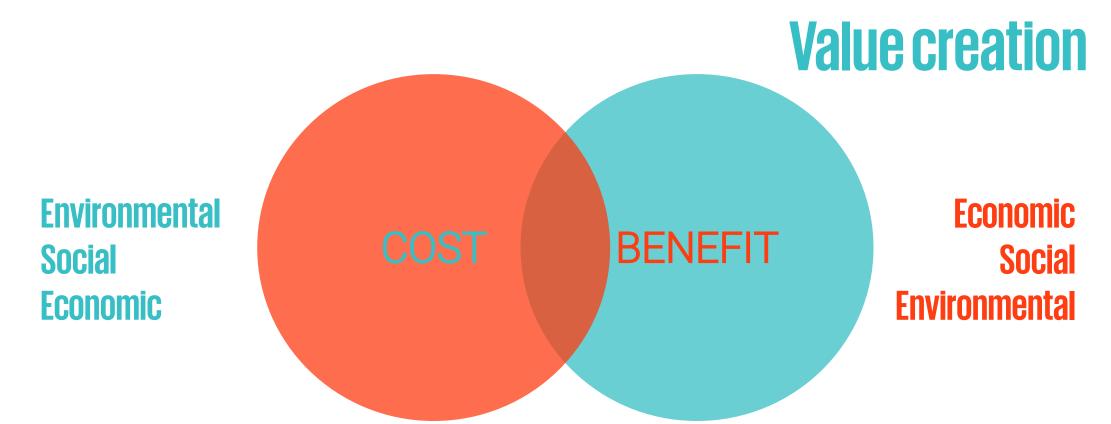
17.09.16 #CASE **ENGHAVEMINIPARK** SANDER BOLL EVARD

Nye bykvaliteter er med til at styrke



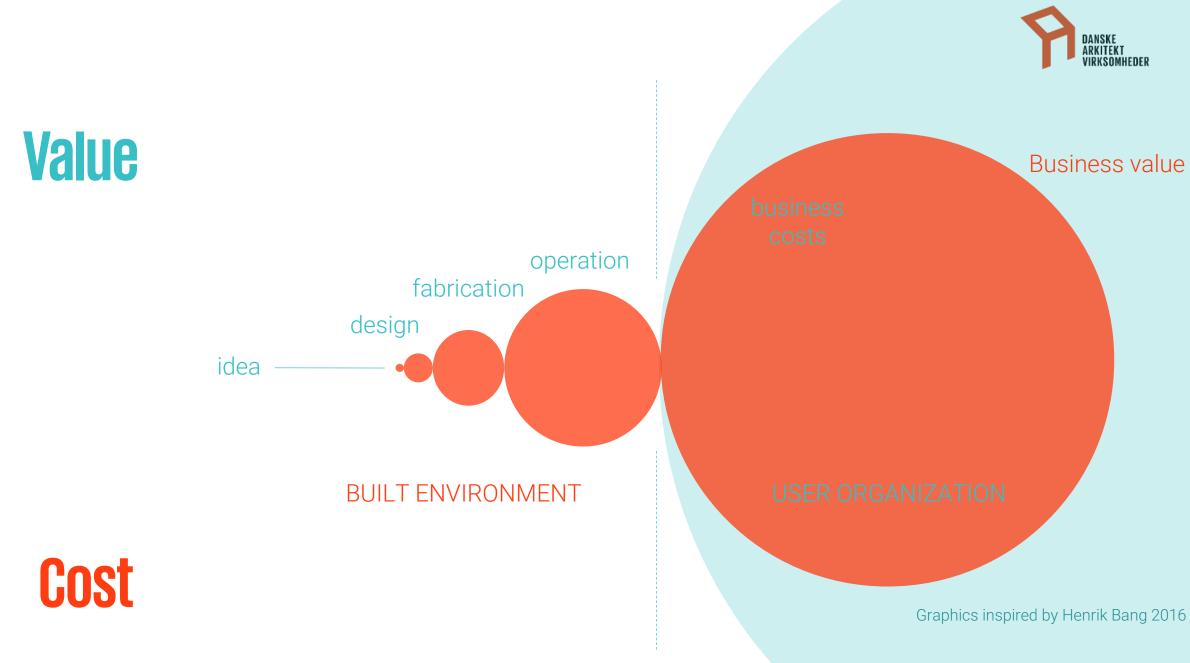




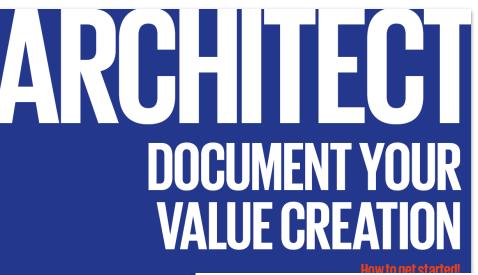


# **Resource management**

Peter Andreas Sattrup Architect MAA PhD Senior Adviser







# Social data at the heart of the business



#### **PRACTICAL EXAMPLE:** SIGNAL ARKITEKTER

SIGNAL Arkitekter work with user data as a basis for their business model: optimising the use of rooms and buildings in ways that benefit users and clients' activities.

#### Internal value

Since the company operand in 2000, SIGNAL Arklinkter has been using observation studies, interviews and questionnaires to analyse the needs of their clients. SIG-NAL Arklinkter's analyses of rooms and behaviour from several hundred projects have been compiled into a database that SIGNAL Arklinkter draws on for use in all its assignment. By obtaining new information regulary and comparing it with existing data, SIGNAL Arklinkter is creating an evidence-based foundation for its design principles and solutions.

Not only is SIGNAL Arkitekter able to draw on its knowledge of clients' specific challenges, it can also relate to implemented solutions from similar project types with well-documented social and financial effects – schools, health buildings or commercial buildings.

#### External value

Using user involvement throughout the entire advisory process gives users, clients and advisors insight into the specific needs that are to be met by the project. Formulaing values and objectives topether creates a collicitive foundation for and understanding of the assignment. Testing design proposals and prototypes through play and practical application, users have the opportunity to make their own mark on the solutions so that they meet their needs as widely as possible. The discussion involved creates a sense of co-ownership in the project and a better understanding of the potential for use when the project is put into use.

#### Why is it important to document value?

"At SIGNAL, we work with concepts so that we can always explain what were doing, why were doing, who were doing with and what the outcome will be Ve always describe what the objective is and how we create value in all our processes and Interim steps. After all, if we can't explain what we're doing and why, why should our clients buy advice from us?"

What external value is added in the relationship with your developers and partners? "As far as we're concerned, everything hinges on our clients and users. This is definitely a different way for architects to think. As architects, we're fond ourselves in a difficult place because we stood on the moon and spake a language without communicating with the people who'the using the rooms. What we're always linking in the SIGNAL model is the fact that users come first, and rooms are in second place."

#### What internal value does this add to the practice?

"When we turn up at sales meetings, we know our clients before they walk in the door because we have a vast knowledge of various industries thanks to our data That knowledge gives us solid credibility at sales meetings. Clients can see that they've come to the right place at their very first meeting with us."

#### Has it strengthened your business?

'If you want to enter the construction food chain, you have to be able to process data. This means you need to introduce a systematic approach to the way in which you enquire about the client, and to your process-

e at the practice. You have to be clear on how to analyse your data and understand users. It's all about being extremely analytical. User data and user relations are clearly an unused force in our industry."

SIGNAL Group Head of SIGNAL UK Global Head of workplace Management & Design Architect MAA, Construction Economist MDB

Gitte Andersen

#### PRACTICAL EXAMPLE: SIGNAL ARKITEKTER SOCIAL DATA AT THE HEART OF THE BUSINESS

SIGNAL Arkitekter uses data strategic tool. Understanding needs and preferences, defining the assignment to be implemented and specifying the values that you want to create are key.

#### Value creation based on data

80

SIGNL Arkitekter focuses on creating value by means of planning and programming, and uses rooms as tools to improve the performance of companies and organisations. SIGNLA Arkitekter maps how rooms are used, when and by whoms on bit they can point out untrapped potentic, create new links and partnerships between users or come up with suggestions for new facilities, with better internal links and optimised use of space.

When the company has worked together with the client to describe the starting point for the assignment – a baseline – and defined its success criteria, it is possible to assess and compare how well the solutions are working throughout the entire process in respect of the social and business-related parameters.

PLAN	DESIGN	USE
Get to know the client by using interviews, surveys and work- shops to find out what they need.	Culture and identity analyses. Space and room ana- lyses. Development and adaptation of spatial solutions with the client.	Measure behaviour, workflow processes and interaction. Compare behaviour before/after.
Work with the client to establish success tar- gets for behavioural change.		Evaluate data with the client.
Uncover spatial po- tential by means of observations, pho- tographic records, field studies, etc., and establish success tar-		Measure the quality of function allocation
	Formulate alternative solutions and assess their financial poten- tial.	and space allocation.
		Evaluate before/after data with the client.
gets with the client.		
		Evaluate the project's implemented financial effects with the client.
Check expectations and plan processes, initiatives, resources and finances with the		errects with the client.

client.

#### What are the secrets to great performance by design?



#### Ę

#### METHOD: INTERVIEWS

#### Who perceives what and why?

Use interviews to define value concepts for your project's stakeholders. Interviews provide an insight into social and cultural phenomena by asking what interviewess think of the world and finding out what they think, feel and do in various context. Interviews provide an opportunity to uncover tacit limelingence, obtain expert knowledge and qualify the interpretation of the spatial and social patterns that are discussed or observed.

Combine interviews with observations, questionnaires and discussions in workshops of colurg groups in order to harvest insight into stakeholders values and the influence of the design solutions on their behaviour. Plan your interviews so that your interviewees are representative of the issues and interests to be addressed by your project, and justify any omissions. Create a question framework. Define a series of questions that are the same for the stakeholders, and supplement these with questions that address the issues facing individual stakeholders, or their interests. Dive stakeholders themselves the opportunity to define questions or issues that you have not foreseen. Gather together your interviews in a collective interpretation framework. What various interviews? Can there be swithesized to form mail



Interviews are easies-A the project a set of the



#### METHOD: WELL-BEING AND HEALTH

96

Use evidence-based design principles to design buildings that support social behaviour, well-being and health for all.

Increasing amounts of research are being carried out into how design can underpin well-being and health, and literature, guidelines and instructions are available that can be used to qualify design and process solutions. Staying abreast of the latest information in the field provides the best possible starting point for ensuring that the solutions have the intended effect.

Well-being and health are largely related to how spatial conditions facilitate behaviour and activities and offer users opportunities. Make sure that these opportunities are available to all buysing universal design. Arrangements that promote health and well-being are frequently very much dependent on behaviour, and solutions have to be formulated so that they fit in with the social and cultural context in order to have the best possible effect. Therefore, use discussions with takeholders in your efforts to adapt evidence-based design principles to the specific challenges of the assignment.

Also be aware that material attributes and production processes may be linked with effects on health and well-being. Use instructions, certifications, checklists and environmental product declarations to avoid unwanted chemicals and production processes that may subject tradesmen working on the job to a poor work environment and may pose a risk to users.

Evaluate and measure the environmental qualities of the building and its effects on well-being and health when it is put into use. Use the results to improve design principles and solutions for future projects.

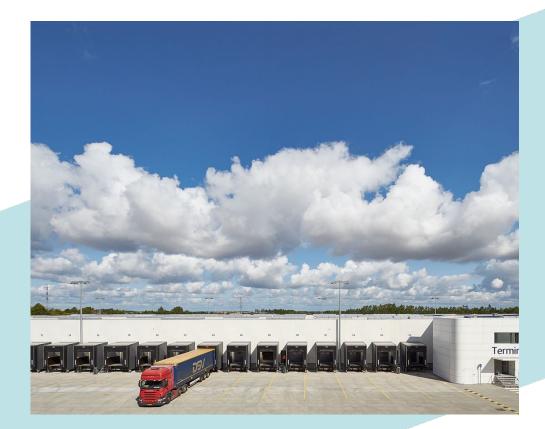
LAN efine assignment efine success criteria stablish baseline	DESIGN Define resources Assess effects Document qualities	USE Evaluate quality Measure effect Document value
stabilish baseline ind research literature in health and well be- thick you will be design thick you will be design health and you will be design health of the revidence-based ecommendations have emploibhed that the revidence-based or mulate beijectives control and be used or coses and be used the cost or coses and be used the cost or coses and be used to bolding as well as the cost or cost or coses or cost or c	Use search, guidelines and checklists to sup- ro that they are based on state-of-the-art listeligence in the they are based on state-of-the-art listeligence in the they are based decisions in discus- sion with user groups and othey relevant wersal design in order to guarantee equal costability for all. Check that the solutions pre- tion and deliverse of materials are of major whomema qualities of the same qualities of the buildings.	Use evaluations and measurements of the the analysis of the mental qualities to create new evi- dence-based designed the existing ones. Health and well-be- ing effects for couring on behaviour can the existing ones. Health and well-be- ing effects for evaluation studies, usage data, work environment as- esses of the evaluation studies, usage data, work environment as- esses of constants and certifications, for example.
tion, and, in time, de- tolition of the building.	building. Make sure your tradesmen get home safely.	



## **CASE DSV Hq by PLH Architects**



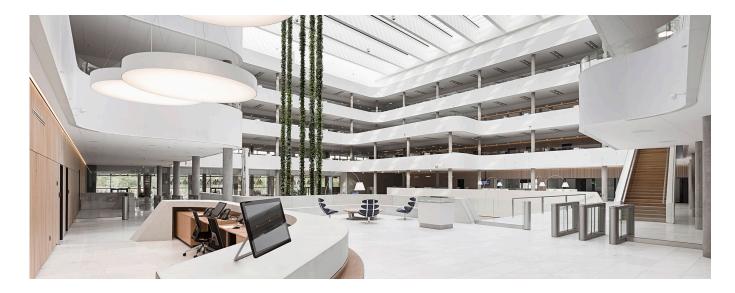
## Architecture - How does it affect people?

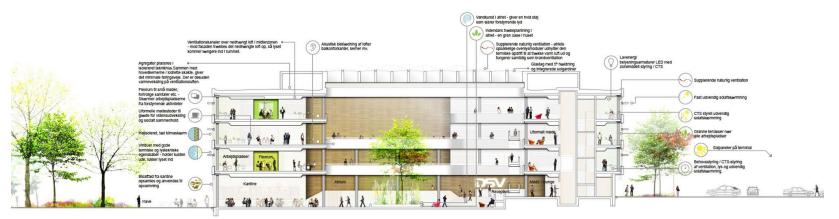




### **CASE DSV Hq by PLH Architects**



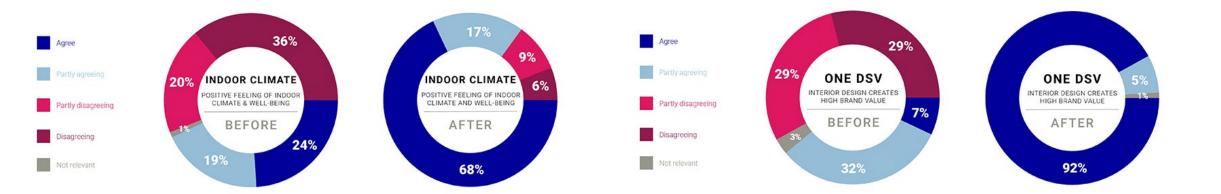




## **CASE DSV Hq by PLH Architects**



### Architecture - How does it affect people?



En brugerundersøgelse viser at den nye arbejdsplads skaber høj branding værdi - følelsen af "One company - one DSV" er steget til 92% (fra 7% før flytningen). En brugerundersøgelse viser at medarbejdertilfredsheden med workplace design, arbejdsmiljø og motivationen er steget til 85% (fra 43% før flytningen).

## Quotes from DSV employees after moving in to the new office



"The atmosphere is less stressful – it's hard not to smile which is kind of cool!" "The tone between us has become much nicer"

"Now, we even dress better"

"We work together in a better way" "It's very motivating to be working in such a light and airy office building"

### CASE: Danmarkshusene – Vandkunsten, social housing





Photos by Vandkunsten

## **CASE: Moesgaard – Henning Larsen Architects**





Photo by Jens Markus Lindhe

### **CASE: Moesgaard – Henning Larsen Architects**





Photo by Jens Markus Lindhe

Peter Andreas Sattrup Architect MAA PhD Senior Adviser

### Architecture World Congress - UIA 2023 Copenhagen





